

Insurance Sales Consultants, full-time positions available on either fixed term or permanent basis, CIGNA Life Insurance

CIGNA one of the largest, publicly owned financial services companies in the world and a market leader in New Zealand in the direct marketing of life insurance products currently has a number of exciting opportunities available for full-time Insurance Sales Consultants within our Telemarketing Team on either a permanent or three month fixed term basis. The team is responsible for offering products on behalf of CIGNA and our Sponsors through professional outbound and inbound calls.

To be competent in the role you will need to be comfortable with the concept of sales, demonstrate high levels of ambition, a strong work ethic, tenacity and persuasiveness and be driven by results. A comprehensive induction programme is undertaken and successful applicants will receive thorough on-the-job training.

The positions' hours are Monday to Friday, 12:30 pm - 8:30 pm. Please also note that a Saturday shift may operate occasionally between the hours of 10.00 am to 3.00 pm and that successful candidates will be required to work if requested.

Candidates should be able to offer the following:

- A natural affinity or aptitude for sales
- Excellent verbal communication skills
- Resilience and a competitive nature
- Confidence and high levels of energy and self-motivation
- The ability to quickly grasp and retain the features of a product
- Commitment and reliability.

Based in the Majestic Centre in Wellington, CIGNA employees enjoy competitive rates of pay and an office environment which is dynamic, energetic, modern and comfortable.

To apply please send your CV to CIGNA HR at nz.hr@cigna.com. A copy of the position description can also be requested from this address or by telephoning 04 931 9757.

Applications close at 5.00 pm, Tuesday 9 February, 2010.